Bumi Armada Berhad

Q3 2020 Financial Results







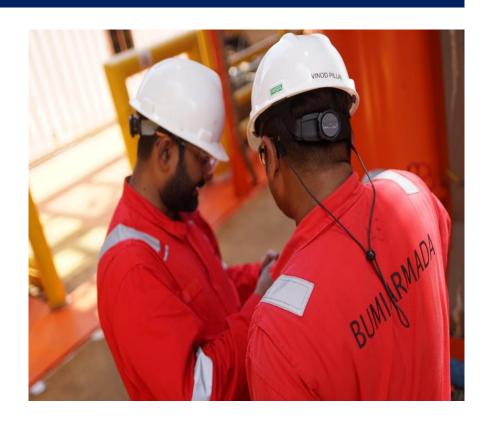


Bumi Armada Q3 2020 Safety

Zero Lost-Time Injuries ("LTI") as of Q3 2020.

Key milestones achieved:

- Armada TGT1 9 years LTI free
- Armada Sterling 7 years LTI free
- Armada Sterling II 5 years LTI free
- Armada Olombendo, Karapan Armada Sterling III, FSU Armada LNG Mediterrana – 3 years LTI free



COVID-19 update:

- Safety protocols remain in place for on-shore and off-shore operations with periodic updates to comply with in-country regulations;
- COVID-19 cases among staff are being managed to minimize impact to operations.

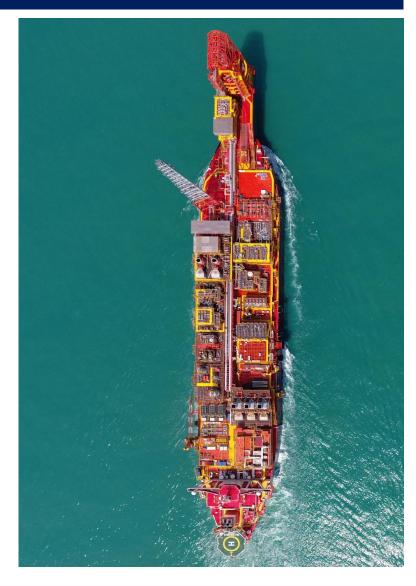


Bumi Armada Q3 2020 FPO Performance

Revenue (RM) Segment Results (RM)

470.5 mil 285.1 mil

- Solid Q3 performance with challenges of COVID-19 being managed.
- Notification of Award received from ONGC in Q3 2020 for the leasing of Armada Sterling for a fixed 10-year period, with annual option to extend the lease for up to 5 additional years.
- Two planned shutdowns conducted in Q3 for Armada Kraken and Armada TGT1 with all work scopes completed ahead of time.
- Stable performance across the fleet.

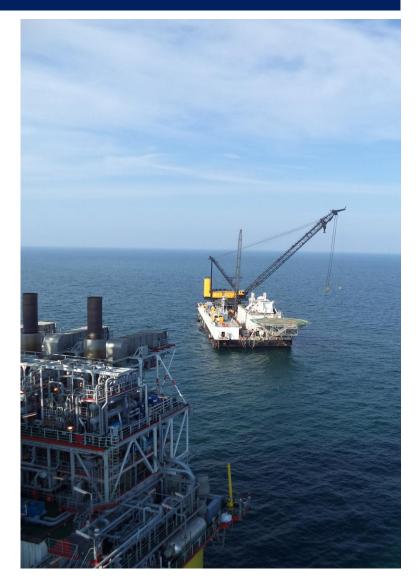


Bumi Armada Q3 2020 OMS Performance

Revenue (RM) Segment Results (RM)

93.9 mil 4.8 mil

- Strong operational safety discipline maintained across the OMS fleet.
- Improved OMS revenue due to higher OSV utilisation in Q3 vs Q2.
- 1 vessel was disposed of (above net book value) in Q3 2020.
- Actively pursuing work opportunities for the subsea construction vessels.





Financial Performance

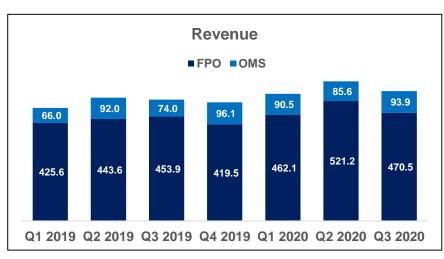


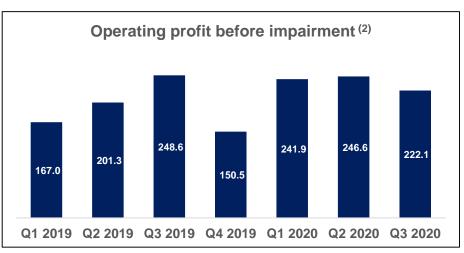


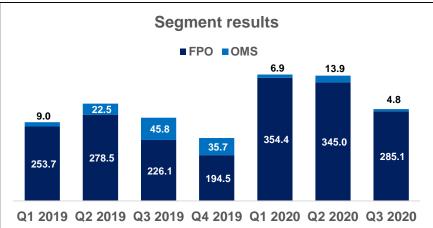


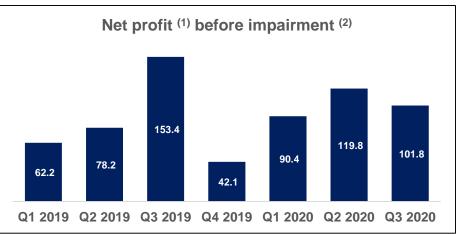


Financial Performance Over Time (All amounts shown are in RM' mil)









⁽²⁾ Impairment of vessels and allowance for impairment losses on accrued lease rentals

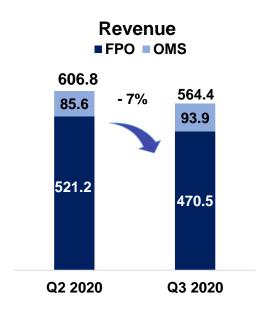


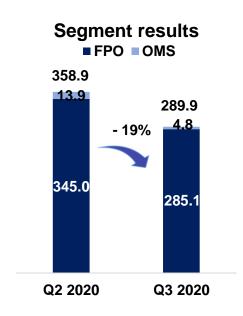
⁽¹⁾ Attributable to Owners of the Company

Key Takeaways

- Revenue in Q3 2020 decreased by 7.0% to RM564.4 million compared to Q2 2020.
- Q3 2020 versus Q2 2020
 - > FPO revenue decreased by 9.7% to RM470.5 million
 - ➤ OMS revenue increased by 9.8% to RM93.9 million
 - Operating profit before impairment decreased to RM222.1 million
 - ➤ Group reports a net profit⁽¹⁾ of RM85.6 million in Q3 2020
 - Results include non-cash impairment on vessels held-for-sale of RM16.2 million
- Q3 2020 debt repayment of RM235.2 mil.
- Notification of Award received from ONGC in Q3 2020 for the leasing of Armada Sterling for a fixed 10-year period, with annual option to extend the lease for up to 5 additional years.

Results Overview – Q3 2020 vs. Q2 2020 (RM'm)





FPO:

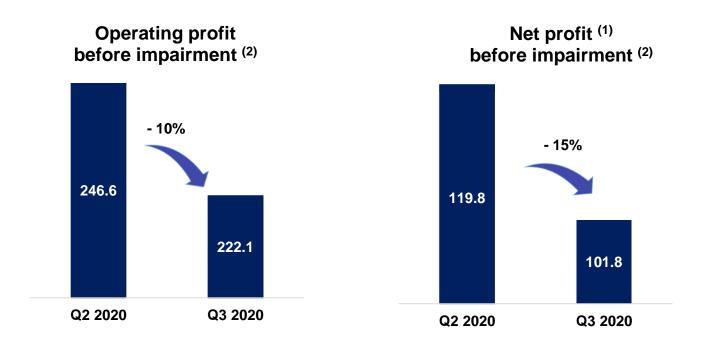
• Revenue and segment results decreased mainly due to lower vessel availability for Armada Kraken FPSO arising from a planned maintenance shutdown in Q3 2020.

OMS:

- Revenue increased mainly due to higher OSV vessel utilisation in Q3 2020.
- Segment results decreased mainly due to foreign exchange losses arising from translation of fixed deposits denominated in foreign currency as compared to Q2 2020.



Results Overview – Q3 2020 vs. Q2 2020 (RM'm)



 Decreased operating profit and net profit before impairment mainly due to lower revenue from Armada Kraken FPSO and foreign exchange losses arising from translation of fixed deposits which was offset by higher operating income.

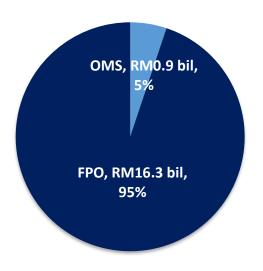


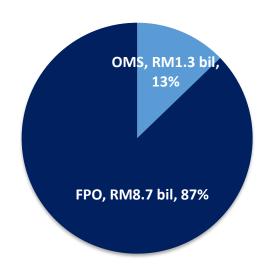
⁽¹⁾ Attributable to Owners of the Company

⁽²⁾ Impairment on vessels

Order Book As At 30 September 2020

As at 30 September 2020, the Group's firm order book stood at RM17.2 billion. Upon expiration of the firm contract period, certain contracts contain extension options which are renewable on an annual basis with a total potential value of RM10.0 billion over the entire optional extension period.





Firm contract period order book: RM17.2 bil

Optional extension period order book: RM10.0 bil



Outlook









Outlook

With the current uncertainty in the offshore O&G sector, BAB will continue to take a prudent approach towards the business.

The focus will remain on:

- Safety
- Managing the impact of COVID-19
- Performance across the fleet
- Reducing costs and debt
- Charters for the OMS vessels
- Assets monetisation



Forward Looking Disclaimer

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Q & A







