

Bumi Armada Berhad Q2 2020 Financial Results



Bumi Armada Q2 2020 Safety Performance

Zero Lost-Time Injuries in Q2 2020

Key milestones achieved:

- Armada TGT1 - 9-years LTI free.
- Armada Sterling - 7-years LTI free.
- Armada LNG Mediterrana - 3-years LTI free.



COVID-19 update:

- Safety protocols remain in place for on-shore and off-shore operations.
- No cases recorded on the FPSOs in Q2.
- The impact on the industry has been significant with no recovery expected in 2020.

Bumi Armada Q2 2020 FPO Performance

Revenue (RM) Segmental Results (RM)

521.2 mil **345.0 mil**

- Excellent front-line performance despite the challenges of operating under the COVID-19 restrictions
- New milestones for Zero-LTI performances across the fleet, including 9-years of LTI-free operations for Armada TGT1
- Stable performance across the fleet

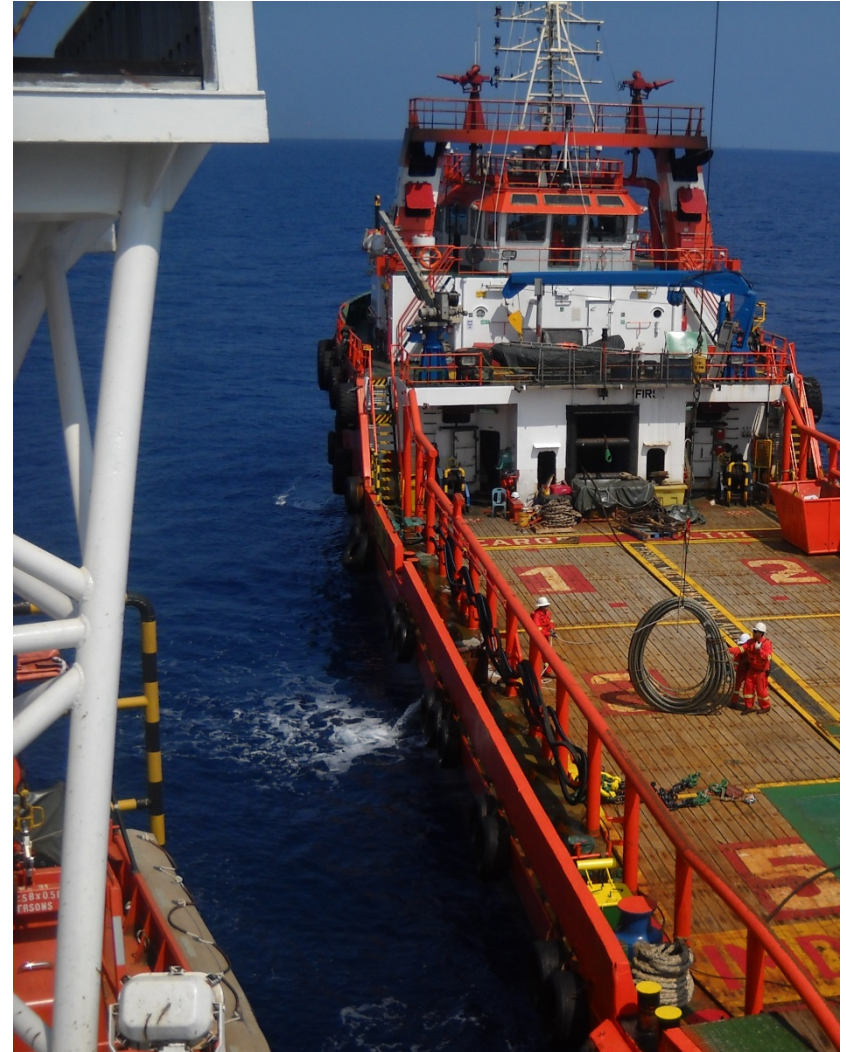


Bumi Armada Q2 2020 OMS Performance

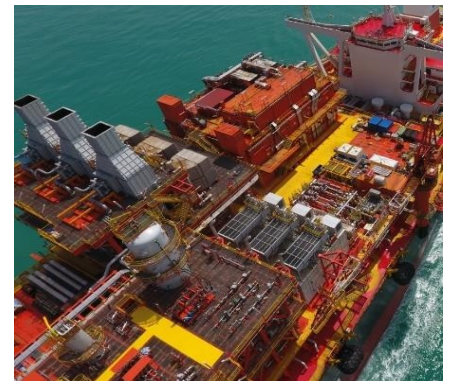
Revenue (RM) Segmental Results (RM)

85.6 mil **13.9 mil**

- Strong operational safety discipline maintained across the OMS fleet
- Slight decline in utilisation in Q2 versus Q1
- Expect to see clients delay or postpone spending which will further impact the sector
- No vessel disposals in Q2 2020

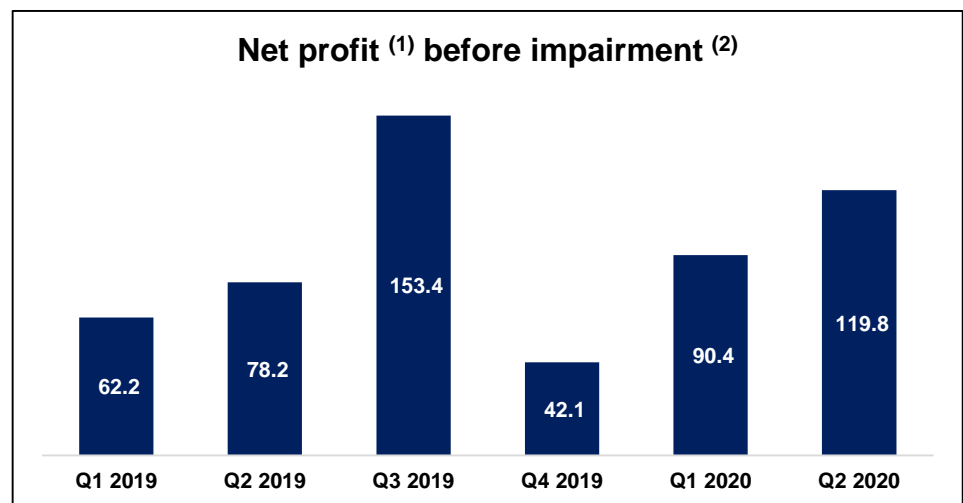
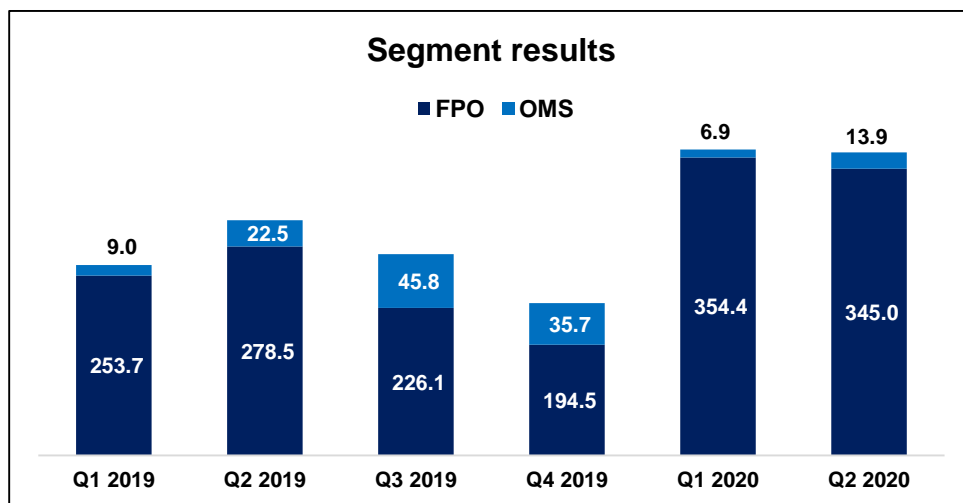
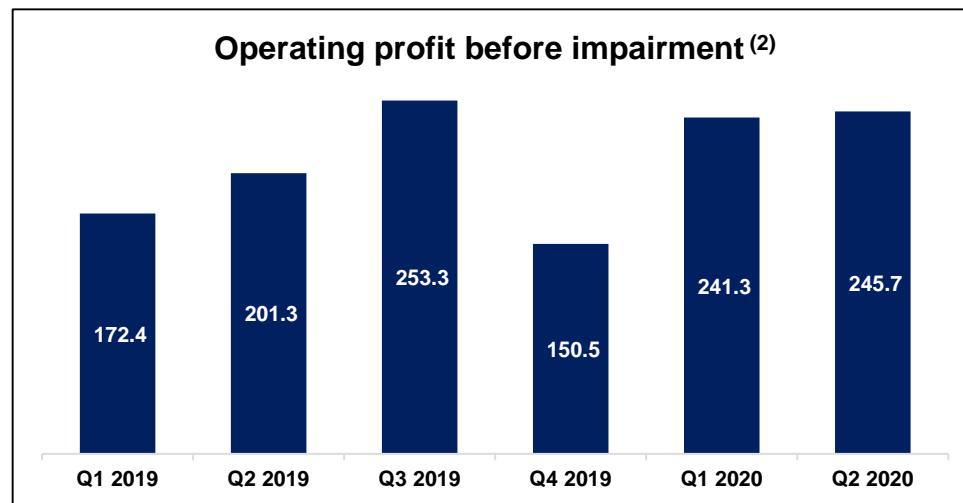
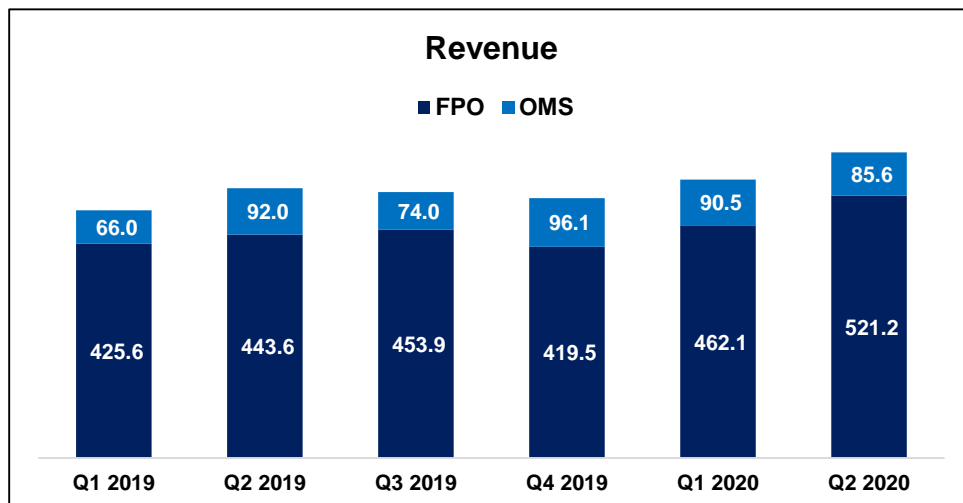


Financial Performance



Financial performance over time

(All amounts shown are in RM' mil)



⁽¹⁾ Attributable to Owners of the Company

⁽²⁾ Impairment of vessels and allowance for impairment losses on accrued lease rentals

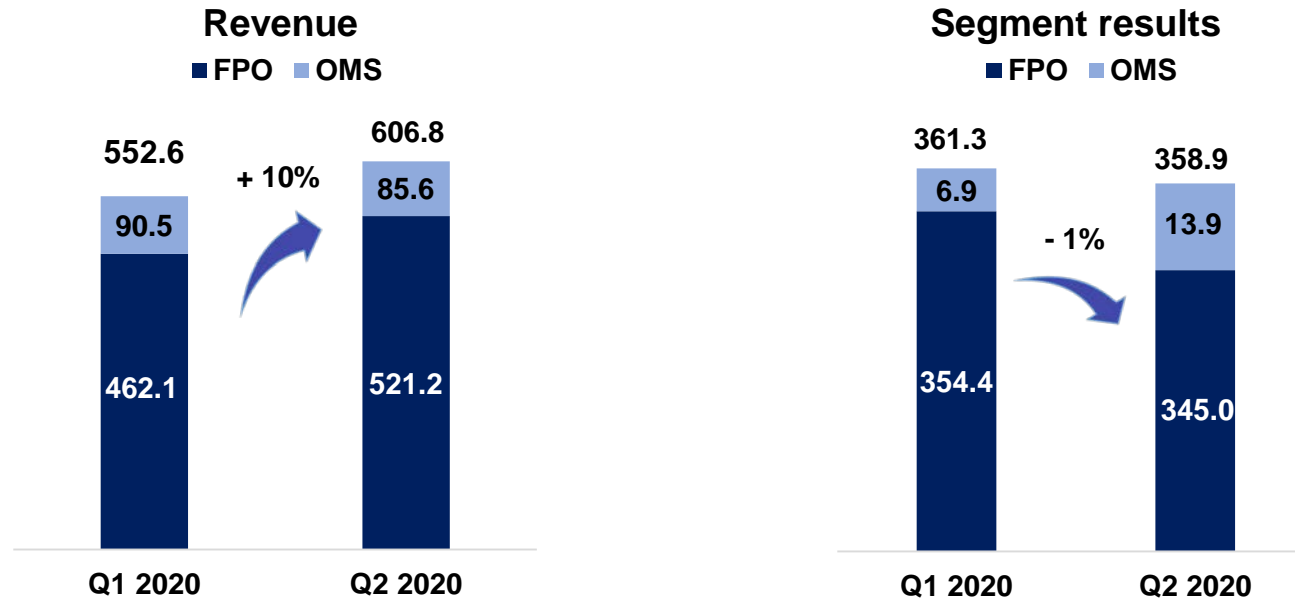
Key takeaways

- Revenue in Q2 2020 increased by 9.8% to RM606.8 million compared to Q1 2020
- Q2 2020 versus Q1 2020
 - FPO revenue increased by 12.8% to RM521.2 million
 - OMS revenue decreased by 5.4% to RM85.6 million
 - Operating profit before impairment improved to RM246.6 million
 - Group reports a net profit⁽¹⁾ of RM119.8 million in Q2 2020
- Q2 2020 net debt repayment of RM522.9 mil

⁽¹⁾ Attributable to Owners of the Company



Results Overview – Q2 2020 vs. Q1 2020 (RM'm)



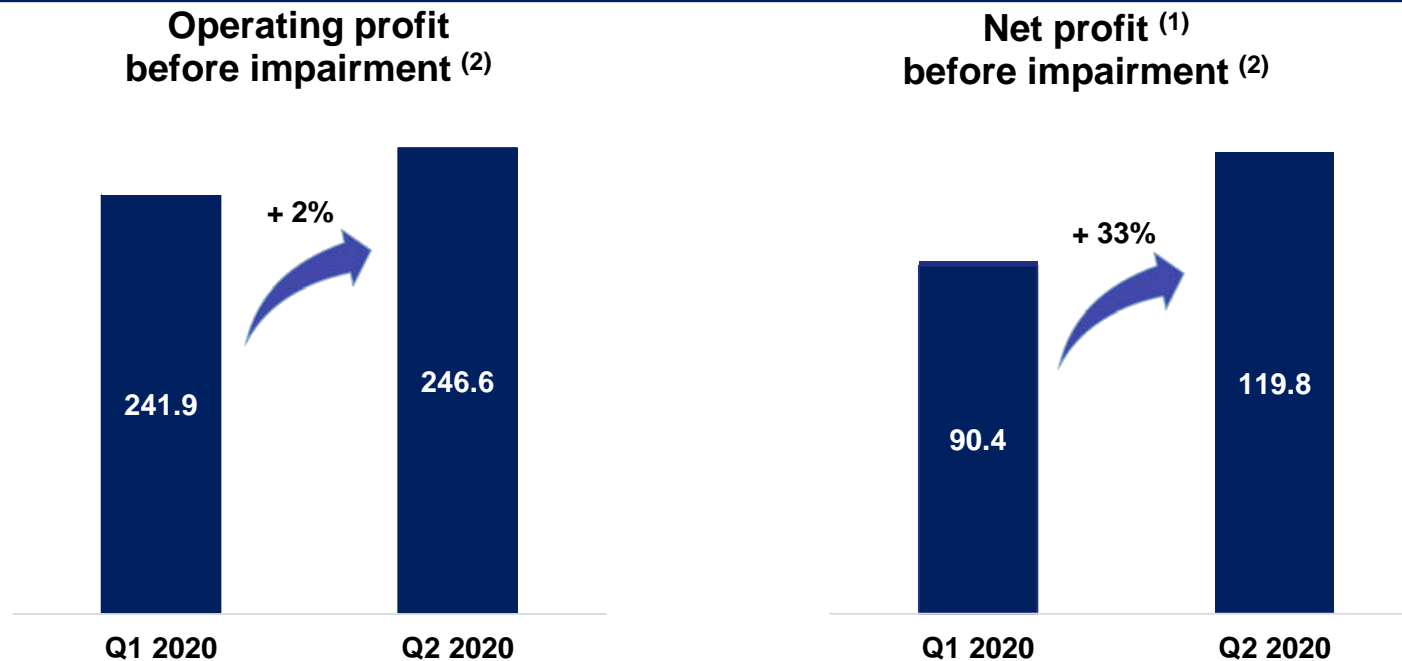
FPO :

- **Revenue increased** mainly due to improved vessel availability for Armada Kraken FPSO.
- **Segment results decreased** slightly mainly due to higher foreign exchange loss arising from translation of intercompany balances and higher operating costs from Armada Olombendo FPSO which was offset by higher revenue from Armada Kraken FPSO.

OMS :

- **Revenue decreased** mainly due to lower OSV vessel utilisation in Q2 2020.
- **Segment results increased** mainly due to foreign exchange gains arising from translation of fixed deposits and intercompany balances denominated in foreign currencies as compared to foreign exchange losses in Q1 2020. This was offset by lower revenue and higher operating costs.

Results Overview – Q2 2020 vs. Q1 2020 (RM'm)



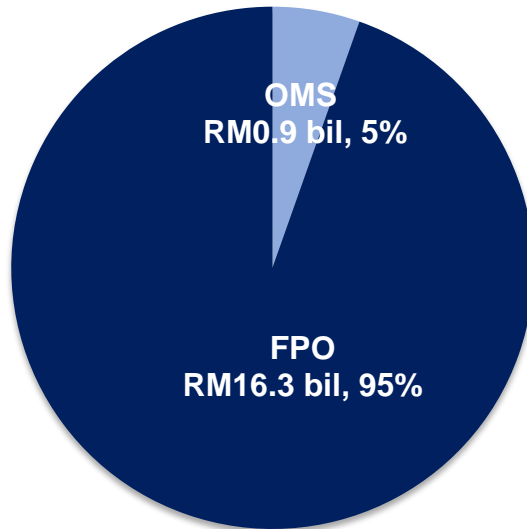
- **Increased operating profit** mainly due to higher revenue from Armada Kraken FPSO and foreign exchange gains arising from translation of fixed deposits which was offset by higher operating costs from Armada Olombendo.
- **Increased net profit before impairment** mainly due to higher revenue from Armada Kraken FPSO, foreign exchange gains arising from translation of fixed deposits and lower finance costs subsequent to lower interest rates.

(1) Attributable to Owners of the Company

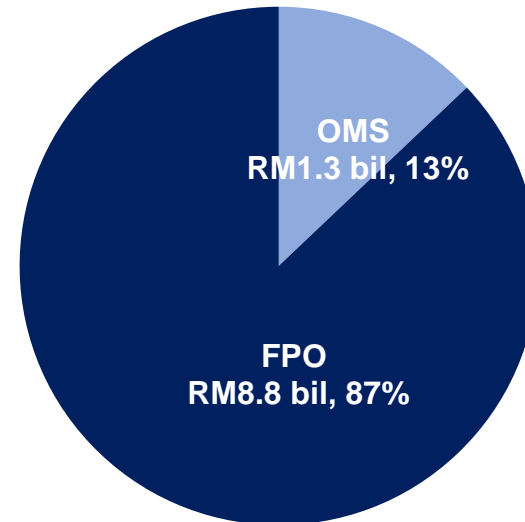
(2) Impairment on vessels

Order book as at 30 June 2020

As at 30 June 2020, the Group's firm order book stood at RM17.2 billion. Upon expiration of the firm contract period, certain contracts contain extension options which are renewable on an annual basis with a total potential value of RM10.1 billion over the entire optional extension period.

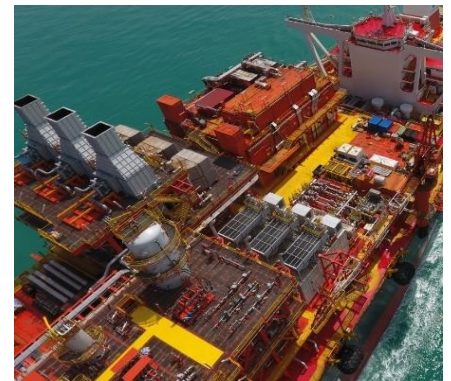


Firm contract period order book: RM17.2 bil



Optional extension period order book: RM10.1 bil

Outlook



Bumi Armada Q2 2020 Outlook

With the current uncertainty in the offshore O&G sector, BAB will continue to take a prudent approach toward the business.

The focus will remain on:

- Safety
- Performance across the fleet
- Reducing costs and debt
- Charters for the OMS vessels
- Asset monetisation.

Bumi Armada Q2 2020

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Q&A

